



Commercial Brokers Association  
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## Investment Analysis & Comparison — 3 CE Hours



This course will show you how to use performance measures to compare properties, decide whether to buy, or decide it's best to sell. You will learn how to examine snapshot comparisons, especially cap rate and cash-on-cash, look at how the value of money is related to time, calculate the Internal Rate of Return, and go beyond number crunching to examine the key aspects of a market analysis. After the course, you will have the tools you need to effectively evaluate your commercial real estate decisions.

**Monday, April 8, 2019 | 11:00 AM - 2:00 PM**

**Oxford Suites | 4051 Meridian Street | Bellingham, WA 98226**



**Mike Armanious, CCIM | KW Managing Director**

Mike been a real estate broker since 2003, and services Pierce, Snohomish, King, Kitsap, and Thurston counties, as well as the rest of the state. He specializes in the sales of investment properties and has successfully negotiated dozens of leases in all types of commercial properties.

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CBA Members: \$65       Non-Member: \$75      CBA ID: \_\_\_\_\_

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